



International Top Talent

International Top Talent (ITT) is looking for a

Senior Product Manager Etch Application– Semiconductor Industry

Location: The Netherlands

You will work for a leading international company providing various machine parts and products in the semiconductor industry. The company works with high quality and advanced production methods. It provides not only parts and products, but also related services like consulting. In this position you will be responsible for identifying, developing and managing product marketing, market position and business in the Etch application of the semiconductor worldwide market.

Your responsibilities as a Product Manager:

- Investigate, prioritize and identify key growth applications that map with the company's capabilities
- Marketing and opportunity spotting, i.e. manage marketing programs and communication with clients, industry and stakeholders
- Market analysis, i.e. market investigation, database building, technological and cost investigation
- Support sales in product offering, pricing and qualifications, etc.
- Relationship management, i.e. with external customers, distribution network and industrial organizations
- Design-ins, i.e. develop specifications and clarify them together with customers and feedback to R&D

Are you the one we are looking for?

- Fully understand the etch systems and applications of the semiconductor industry. A minimum of 2 years extensive experience is required
- Technical understanding (e.g. production) and F&A process understanding (e.g. profit/loss)
- Experience in international business development/ commercial jobs, like marketing and sales
- Minimum bachelor degree in material, chemical, (electronic) or mechanical engineering; MBA is considered added value
- Highly independent, creative, takes initiative, flexible personality with 'can-do' mentality
- Effective interpersonal (client relations, internal communication), analytical and commercial skills
- Commitment for long term and international career (flexibility)
- Fluent in English (oral and writing) and Mandarin or other Asian language (Korean / Japanese)

Interested?

Mail Maggie Zhang at shanghai@internationaltoptalent.com with the title "Application for Product Manager"

About International Top Talent

International Top Talent (ITT) matches professionals from China to companies and research institutes from and in the Netherlands, Europe. We focus in particular on engineers and professionals with a technical background. Through a personal approach, we help international candidates to prepare for assessments and interviews at the international companies. We also assist in the relocation process. International Top Talent is active in the Netherlands and in China. www.internationaltoptalent.com